

## Message Text

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PAGE 01 MOSCOW 10273 160823Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----085834 160826Z /23

P R 160720Z JUL 77

FM AMEMBASSY MOSCOW

TO USDOC WASHDC PRIORITY

INFO SECSSTATE WASHDC 9917

AMEMBASSY BERLIN

AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMCONSUL LENINGRAD

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMEMBASSY VIENNA

AMEMBASSY WARSAW

UNCLAS MOSCOW 10273

FOR BEWT/TPD/THOMPSON, ROBB

EO 11652: NA

TAGS: BEXP UR

SUBJECT: TRADE PROMOTION SCHEDULE FOR FY'79

REF: (A) USDOC 09547, (B) USDOC 13257 (NOTAL)

1. IN CHOOSING FROM LIST OF S/ME THEMES CONTAINED  
REFTEL, CONSIDERATION HAS BEEN GIVEN TO MARKET, EASE  
OF RECRUITMENT AND LIKELIHOOD OF SUPPORT BY SINGLE  
PRIMARY SOVIET ORGANIZATION IN CO-SPONSORING EVENT.  
TIME FRAMES WERE ESTABLISHED FOR OPTIMUM USCO  
OPERATING EFFICIENCY, I.E., BY ALTERNATING BETWEEN  
HEAVY AND LIGHT INDUSTRIES. THEREFORE, WE WOULD LIKE  
TO ADHERE TO SCHEDULE OUTLINES BELOW IF AT ALL POSSIBLE.

2. SUGGESTED OVERALL FY'79 SCHEDULE IS AS FOLLOWS:

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(OCT 12-23, 1978 - S SCIENTIFIC RESEARCH - OFFSITE)

OCT 16-20, 1978 CABLE AND WIRE PRODUCTION EQUIPMENT (POSSIBLY  
IN HIGH VOLTAGE AS FOLLOWUP TO INTEREST GENERATED AT ELECTRO '77  
AND IN WAKE OF CONTRACT SIGNING FOR CABLE PRODUCTION FACILITY BY  
GENERAL CABLE (MOSCOW 7028).

NOV 13-17, 1978 INSTRUMENTATION/CONTROL EQUIPMENT FOR ENERGY

DEC 11-15, 1978 FERROUS METALLURGY (FOLLOW-UP TO S/ME STEEL '76 -

MIN FERROUS METALLURGY HAS AGREED TO TIMING AND WILL PROVIDE

SUB-THEMES)

JAN 17-21, 1979 SEISMOLOGICAL TESTING EQUIPMENT

FEB 14-18, 1979 RUBBER AND RUBBER PRODUCT PRODUCTION EQUIPMENT

MAR 14-18, 1979 FOOD PROCESSING EQUIPMENT

APR 11-15, 1979 CONSTRUCTION EQUIPMENT FOR ARCTIC CONDITIONS

MAY 9-13, 1979 FIBERGLASS PRODUCTION/MOLDING EQUIPMENT

JUNE, 1929 PRODUCTION/ PROCESS CONTROLS-OFFSITE)

SEPT 12-16, 1979 WELDING EQUIPMENT

3. ABOCY SCHEDULE IS ALSO CONTINGENT UPON CHAMBER EVENTS FOR SAME PERIOD. UNFORTUNATELY, THEIR SCHEDULE FOR SPECIALIZED EXHIBITS WILL NOT BE AVAILABLE UNTIL MARCH 1978 SO SOME ALTERATIONS TO OUR PLAN MAY BE NECESSARY WHEN CHAMBER SCHEDULE PUBLISHED. ONCE CHAMBER LIST IN HAND, WE WILL CONSIDER OPPORTUNITIES FOR A BDO DURING FY 1979 TIME FRAME.

4. IF BEWT CONCURS WITH ABOVE, SUGGESTED SCHEDULE, WE WILL RAISE WITH SCST AND CHAMBER FOR THEIR PRELIMINARY APPROVAL, AND THEN WITH APPROPRIATE END-USER MINISTRIES AND OTHER ORGANIZATIONS FOR CO-SPONSORSHIP. REGRET DELAY IN RESPONDING TO REFTEL (A).

5. PLEASE ADVISE  
TOON

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NNN

## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
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